**Sales Executive (Fresh Graduate Welcome)**

**Responsibilities**

* Explore & develop new business opportunities in cross border e-commerce, delivery, logistics and forwarding
* Achieve KPI targets
* Prepare proposals for clients, coordinate projects and information leading to sales
* Execute company's sales strategy & promote company services to customers
* Ensure our service commitments fulfilled & meet customers' requirements
* Assist in ad hoc projects

**Requirement**

* Diploma holder or above, preferably in logistics or supply chain
* 1 year or above of sales experience in forwarding / courier / e-commerce would be an advantage
* **Fresh graduates are welcomed**
* Good team player, ambitious, outgoing, self-motivated & client focused, especially interested in new business development.
* Excellent communication & presentation skills in both English and Chinese
* Proficient in MS Office (Excel, Power Point & Outlook)
* Candidate with more experience would be considered as Senior Sales Executive

**Working Location**

* San Po Kong

**Our Offer**

* 5 day work with attractive salary, commission, medical and training benefits

Interested parties please send CV to [**yamato.recruit2@ta-q-bin.com.hk**](mailto:yamato.recruit2@ta-q-bin.com.hk) with present & expected salary and available date.

\*\* All information received will be kept confidential and for recruitment purposes only.